

## Company overview

Hornetsecurity offers comprehensive security solutions covering email security and compliance, email productivity and backup. The high-level protection of IT infrastructure is user friendly, simple to use and is a leading solution in next-generation cloud-based security. Hornetsecurity's 365 Total Protection product is the most comprehensive cloud security solution for Microsoft 365 available in the market.

### Product

- Email security includes, Advanced Threat Protection, spam and malware protection and email encryption
- Email productivity supports, continuity of service, signature and disclaimers and archiving of emails
- Backup including, M365 total backup and Altaro VM backup, safeguarding files, mailboxes and Teams chats, ensuring they are backed up and restored frequently
- Governance, risk and compliance covering AI recipient validation, M365 permission manager and security awareness service

### Benefits

- Centralised portal for email security, productivity and backup
- Direct integration with M365
- AI and machine learning email security
- Reporting on email health
- Guaranteed 99.9% spam and virus detection
- Comprehensive protection through a strong ATP service
- One click email recovery
- M365 Total Backup and cloud back up to Azure, Amazon, s3 or Wasabi
- Monitor the state of policy compliance and audit policy violations

	Hornetsecurity	MS Defender 365	Mimecast
Overall capability	4.7 ★★★★★	4.4 ★★★★★	4.6 ★★★★★
Advanced threat protection	Yes	Yes	Yes
Spam and malware protection	Yes	Yes	Yes
Email encryption	Yes	Yes	Yes
Email continuity	Yes	No	No
M365 total backup	Yes	Yes	Yes
Compliance	Yes	Yes	Yes

### Objection handling

#### What makes Hornetsecurity better than other email security products?

Hornetsecurity offers specialised email continuity, ensuring uninterrupted communication during outages, and comprehensive protection with advanced threat defence and encryption.

#### How does Hornetsecurity integrate with our existing Microsoft 365 setup?

Hornetsecurity seamlessly integrates with M365, enhancing its native security features with advanced threat protection, encryption, and compliance-focused email archiving.

## Overview

While Microsoft Defender for 365 and Mimecast both offer robust email security and protection features, Hornetsecurity stands out with its specialised email continuity solutions that ensure uninterrupted email communication during outages. Hornetsecurity's comprehensive approach integrates advanced threat protection, encryption, and security awareness training, providing a more holistic and tailored security solution.