Managed Extended Detection and Response battlecard

Company overview

Heimdal offers an end-to-end, proactive, unified cybersecurity suite built to defend against next-gen threats. The unique, multi-layered approach provides comprehensive protection across all areas. Through Heimdal, you can experience advanced protection across your organisation.

Product – MXDR

Managed Extended Detection and Response (MXDR) key features include:
- The MXDR service is driven by the Heimdal XDR - Unified Security Platform
- Specifically designed to support modern enterprises, helping them safeguard against threats through a detect-and respond service
- A proactive team of experts and Security Operations Center (SOC) work closely with IT and security teams in real-time taking a unified approach to threat-hunting and response.
- AI- driven detection and machine learning provides insight into behaviour patterns and threat visualisation
- The advanced investigation team can swiftly respond to any investigations
- MXDR requires minimal configuration
- Protection can be up and running instantaneously

Benefits

- Reduce the risk of enterprise-wide security threats with 24/7 proactive monitoring, alert and remediation
- Minimise MTTD and MTTR with proactive and automated responses across networks, endpoints, emails, access, identities and more
- Focus on other business objectives by allowing and trusting Heimdal to deliver advanced investigations and forensics
- Strong 24/7 security coverage from Heimdal SOC analysts
- Receive recommended best practices
- Minimise downtime and the risk of loss of productivity

	Heimdal® MXDR	CrowdStrike
Comprehensive threat intelligence	Yes – continuous global updates	Yes, but less comprehensive
User friendly interface and customisation	Yes, intuitive and highly customisable	Yes, but less customisable
Enhanced compliance support	Yes	Yes
Overview	Heimdal MXDR stands out dues to its flexible customer by customer remediation options with links to multiple Heimdal modules and threat intelligences. A dedicated SOC team ensures coverage and monitoring of all areas of security making it a superior choice for enterprises seeking a versatile and adaptable security solution.	

Objection handling

I'm concerned about the complexity of implementing and managing MXDR in our existing infrastructure.
Heimdal's MXDR is designed to be user-friendly with flexible deployment options. The intuitive dashboard and seamless integration with existing tools minimises the time needed for implementation. The 24/7 customer support team is available to assist throughout the process to ensure a smooth transition.

How can I be certain MXDR provides better threat intelligence compared to other solutions like CrowdStrike?
Heimdal's MXDR continuously updates with threat intelligence from global sources, offering proactive defence against emerging threats. This comprehensive approach ensures you're always protected with the latest information. While CrowdStrike also provides strong threat intelligence, Heimdal's platform's detailed and continuous updates give an added layer of security, keeping you ahead of potential threats