

# Heimdal – Ransomware Encryption Protection battlecard

## Company overview



Heimdal offers an end-to-end, proactive, unified cybersecurity suite built to defend against next-gen threats. The unique, multi-layered approach provides comprehensive protection across all areas. Through Heimdal, you can experience advanced protection across your organisation.

## Product – Ransomware Encryption Protection

Heimdal's Ransomware Encryption Protection provides the following key features:

- Market-leading detection and remediation of any strain of ransomware
- Secures endpoints and networks against advanced ransomware encryption attempts
- Extends the functionality of existing antivirus instead of replacing it
- Takes a zero-trust approach, designed to be a final layer and insurance against encryptions
- Builds day-to-day picture of authorised encryptions, creating an 'allow' list. See what's been blocked and only allow authorised encryptions on the machine, blocking everything else

## Benefits

- Robust protection, detecting ransomware regardless of signature and identifying origin of attack and system path
- Increased defence accuracy with the lowest detection gap on the market
- Superior threat intelligence. No file dependency means the solution quickly discovers threats and eliminates them before encrypting files
- Safeguard cloud operations including Microsoft, Amazon and Citrix cloud and seamlessly integrate with OneDrive, SharePoint, and Teams
- Universal compatibility with any cybersecurity solution, including antivirus and other extended detection and response components
- Advanced event logging (MD5, PID, read events, write events, threats, process dial backs, digital signature, machine ID, username, owner, and CVE classification)

## Heimdal Ransomware Encryption Protection vs. Sophos Intercept X

Overall rating (Capterra)	Heimdal: 4.8 out of 5 stars ★★★★★	Sophos Intercept X: 4.5 out of 5 stars ★★★★★
Specialist ransomware protection	Heimdal excels in specialised ransomware protection, using focused detection techniques and real-time blocking.	
Alerts and reporting	Both solutions provide detailed alerts and reports.	
Data recovery	Heimdal supports data recovery with backups and system restore points. Sophos focuses on preventing ransomware from encrypted data, providing tools to clean up and recover from attacks.	
Overview	Heimdal Ransomware Encryption Protection offers specialised, targeted protection against ransomware, while Sophos Intercept X addresses a broader spectrum of threats, including ransomware.	

## Objection handling

### Why do I need it if my other modules block ransomware?

Heimdal Ransomware Encryption Protection delivers specialised, advanced detection and real-time blocking of ransomware, it complements and enhances existing security modules with targeted defences against ransomware-specific threats

### This seems complicated/stressful and will block encryptions I need

This solution simplifies ransomware defence with automated, real-time blocking, it will only prevent unauthorised encryptions while allowing legitimate operations to continue smoothly.