



Welcome to the

Insider Threat Roadshow





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Trusted cybersecurity distributor

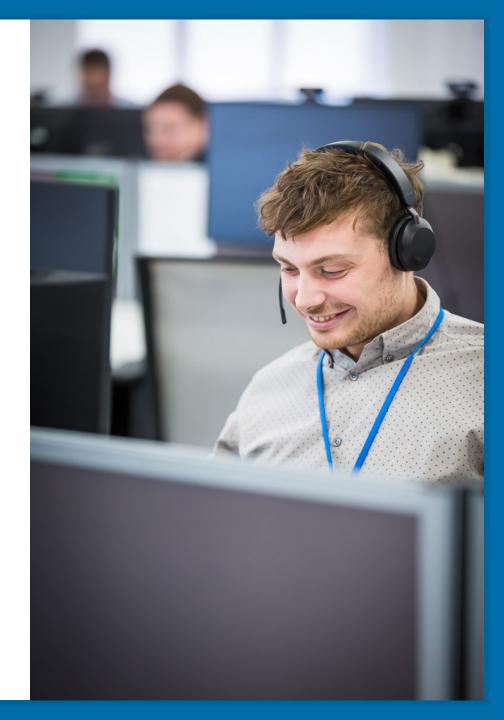
Traditional distribution is broken.

- Quality products
- Trusted advisors
- Strong partnerships



Quality Products

- Quality over reputation
- Rigorously tested
- Quality over quantity



Trusted Advisors

- Peerless knowledge
- Dedicated product specialists
- Tailored support



Trusted Advisors

- Meaningful relationships
- Flexible
- Adding value



Technology Partners







































Agenda for the day



09:00 - 09:30	Registration & coffee
09:30 - 09:45	Welcome and update from Brigantia
09:45 – 10:00	Brigantia "Protecting from the inside out"
10:00 – 10:30	Hornetsecurity "The importance of Microsoft 365 and how to protect against insider risk"
10:30 – 11:00	Next DLP "The dangers of unintentional insiders"
11:00 – 11:30	Break for coffee & networking
11:30 – 12:00	Guest Speaker
12:00 – 12:30	Conceal "Detecting insider threats within the browser"
12.30 –1300	Sendmarc "Bulletproofing Business Email: DMARC Solutions for MSP Clients"
13:00 – 14:00	Lunch & networking



Why have we put this event on?

Compliance consulting services will grow 60% for MSPs in 2024

60%

At least 66% of end users will be using generative AI tools to grow productivity



Total managed services revenue in the channel will grow at least 12% in 2024

Human firewall and staff cyber hygiene training will continue to be a growing trend in 2024

Remote and hybrid work will continue to be offered by employers



What is Insider Threat?

- An insider threat is a risk posed by those who have access to an organisation's physical or digital assets.
- These insiders can be anyone who has or had authorised access to an organisation's network and computer systems.
- The consequences of a successful insider threat could be a data breach, fraud, theft of trade secrets or intellectual property, or disruption of security measures.

Types of Insider Threat



Current employees		mese
	our ent employees	norco

These could use privileged access to steal sensitive or valuable data for personal financial gain.

Former employees

Working as malicious insiders could intentionally retain access to an organisation's systems or pose a security threat by sabotaging.

Malicious actor (Cybercriminal)

Are external threat actors who gain the confidence of a current employee to get insider access to systems and data. Often, they're from an outside organisation hoping to steal trade secrets. Social engineering is a commonly used tactic to gain unauthorised access.

Unintentional insider

Caused by employees who inadvertently pose a significant risk because they don't comply with corporate security policies or use company systems or data in a negligent manner. While unintentional, negligent insiders can open the door to external threats, like phishing attacks, ransomware, malware or other cyber-attacks.





Some of Slack's private GitHub code was stolen following a data breach



By Sead Fadilpašić published January 05, 2023













In an announcement published by the online collaboration giant on December 31, 2022, Slack explained how an unknown threat actors obtained Slack employee tokens and used them to access private GitHub repositories.

These repositories did not hold Slack's primary codebase, or customer data, it said.

Rotating secrets and invalidating tokens

Formerly i

"On December 29, 2022, we were notified of suspicious activity on our GitHub account," Slack's notice read. "Upon investigation, we discovered that a limited number of Slack employee tokens were stolen and misused to gain access to our externally hosted GitHub repository. Our investigation also revealed that the threat actor downloaded private code repositories on December 27. No downloaded repositories contained customer data, means to access customer data, or Slack's primary codebase."



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Why do I need to protect my customers?

- Data Breach
- Fraud and Sabotage
- Compliance Violations
- Unauthorised Access
- Phishing and Social Engineering
- Employee Negligence



Opportunity for channel

• The channel is underprepared!! Opportunity for revenue







Thank you