

Paessler battlecard

Company overview




PRTG delivers expert monitoring across entire IT infrastructures offering Real-time visibility, proactive alerts and smarter performance for IT, OT and IoT environments.

Product

- Centralised dashboard monitors entire IT systems in one place
- Have complete visibility of IT, OT, and IoT environments
- Sensors detect anomalies as they happen
- Track performance, service levels, and system health
- Receive proactive alerts when problems are detected
- Easy to deploy with clear licensing and intuitive configuration
- Integrates with major platforms like Cisco and VMware

Benefits

- Complete peace of mind, with full visibility of entire IT environments
- Improve uptime and prevent service disruptions
- Remediate issues quickly and avoid downtime and disruptions
- Customise configurations to suit unique needs of any business/industry
- Monitor on the go with iOS and Android apps
- Saves time and money through improved efficiency and risk reduction
- Scales with a business as it grows

		ManagedEngine	SolarWinds	Auvik
One tool for your entire network	✓	✗	✗	✗
Automatic network discovery	✓	✓	✗	✓
Real-time alerts and notifications	✓	- standard only	- standard only	- standard only
Customisable maps and dashboards	✓	- standard customisation	- standard customisation	- standard customisation
Agentless monitoring	✓	- manual configuration required	- manual configuration required	- manual configuration required
On premises or cloud-based	✓	✓	✓	✓
Distributed network monitoring	✓	✓	✓	✓
Server and application monitoring	✓	✗ only in Application Manager	- manual setup required	✗
Network performance monitoring	✓	✗ only with Opmanager	✓	- configuration required
Bandwidth monitoring	✓	✗ only with Netflow Analyser	✓	- configuration required
Network traffic analyser	✓	✗ only with Netflow Analyser	- standard metrics	✓
Cloud services monitoring	✓	✗ multiple tools required	- needs additional configuration	✗
Virtual infrastructure monitoring	✓	✗ only with Opmanager	- manual setup required	✗
Database monitoring	✓	✓	✓	✗
Web performance monitoring	✓	✓	- standard metrics only	✗
Supports popular technologies	✓	✗ needs additional setup, configuration	✓	✗
Create own scripts	✓	- custom scripts possible	✓	- technical skills required
Freeware version	✓	✓	✗	✗

Objection handling

“We already have monitoring tools in place/are using X.”

PRTG offers broader visibility across hybrid environments, complements existing tools and consolidates everything into one unified view. PRTG discovers insights other solutions often miss.

Is it good enough for an enterprise environment?

Yes. The PRTG Monitor is designed specifically for large scale deployments and is used by global enterprises.

Is PRTG too complex for a small IT team?

PRTG is known for its ease of use and offers advanced functionality without the complexity. Businesses can start small and expand as needed.

